

MUKITE MUSANGI & COMPANY ADVOCATES

FIRM PROFILE

THE FIRM
ESTABLISHED
18TH DECEMBER 1998

*...growing in efficiency,
capacity and capability...*



THE TEAM



The Team at MMC is a dynamic and energetic blend of people united in our common client-service-oriented focus. The underlying core objective at MMC is to continually grow our competencies with the ultimate mission of maintaining a brand position as the Legal Services firm of choice in Kenya. We have nurtured an exceptional reputation for dealing with unconventional complex challenges using innovative yet simple and effective solutions. Our success has been rewarded with a growing and esteemed corporate client base.

DYNAMIC • ENERGETIC • CLIENT-SERVICE-ORIENTED



Our team is broadly
made up of two arms:

THE LEGAL TEAM



Senior Partner
ANDREW MUKITE MUSANGI

- Bachelor of Laws University of Hull (UK) (Upper 2nd Class HONS)
- Admitted to the Roll of Advocates in January 1995.
- Previously employed by Sheth & Wathigo Advocates from 1990 – 1998.



Managing Partner
(Nakuru Office)
SITUMA COLLINS SAMI

- Bachelor of Laws Moi University LL. B (HONS)
- Admitted to the Roll of Advocates in January, 2014



Managing Partner
(Nairobi Office)
RACHAEL WANJUGU NDERU

- Bachelor of Laws Moi University LL. B (HONS)
- Admitted to the Roll of Advocates in March, 2015



Senior Associate Advocate
OPONDO HENRY OPIYO

- Bachelor of Laws UON, LL. B (HONS)
- Admitted to the Roll of Advocates in March, 2015



Associate Advocate
BETT WINNY JEPKOECH

- Bachelor of Laws Moi University LL. B (HONS)
- Admitted to the Roll of Advocates in January, 2017



Associate Advocate
CASTRO MOMANYI ONDIEKI

- Master of Laws ,MDU India LLM
- Bachelor of Laws MDU, India C. B (HONS)
- Admitted to the Roll of Advocates in February, 2020



Associate Advocate
OMWERI JAIRUS MAKORA

- Bachelor of Laws Kisii University LL. B (HONS)
- Admitted to the Roll of Advocates in May, 2022



Associate Advocate
ELSIE OBIERO

- Bachelor of Laws CUEA LL. B (HONS)
- Admitted to the Roll of Advocates in August, 2022

THE SUPPORT TEAM

The functional support for the legal team is comprised of an experienced paralegal team with diverse skill sets which are critical to our service delivery. They ensure that we render uncompromising service to our clients at all times.

GENRES OF ENGAGEMENT

From our inception, MMC has been a largely specialized firm dealing in corporate commercial practice and insurance litigation. Distinguishing the MMC brand of niche legal services has enabled us nurture our expertise in a focused manner to the benefit of our clientele.

Our breadth and depth of expertise has enabled us meet and conquer diverse legal challenges with uncompromising professionalism. Our clients' needs drive our values.

FINANCIAL SERVICES SECTOR

Our services in this sector span across the full spectrum from debt collection and general commercial dispute litigation. Our commercial law department also handles a diverse range of conveyances, preparation and registration of diverse securities and perfection of contracts. The financial services market in Kenya demands legal services that can match the industry's dynamic and competitive pace. Our strategic focus is centered on innovation and achievement of rapid turn-around times. We thus maintain dedicated and distinct conveyancing and litigation departments. Our portfolio currently includes twelve major financial institutions in Kenya.

OUR PORTFOLIO



INSURANCE CLIENTELE

Serving our insurance clientele principally involves general policy advice, settlement negotiations, defence investigation and litigation and recovery actions. MMC represents Kenya's leading insurance companies countrywide. We have handled an extensive range of briefs that exceeded 8000 files as at December 2022. We pride ourselves in our exceptional capacity in this industry particularly in combating the ever-rampant insurance fraud. A key statistic that distinguishes MMC in the Insurance Industry is the recognized fact that we have consistently achieved claim dismissals in over 50% of our defence briefs. Coupled with our experienced settlement negotiation capacity, this has translated into cumulative claim outlay savings for our clients in excess Kshs.1,000,000,000/=. We robustly and incisively investigate the background facts of all the claims we handle to achieve the best results for our clients.

achieved claim
dismissals in over
50%
of our defence briefs

Our valued clients at present are:

**Heritage
Insurance
Company Ltd**

**Kenindia
Assurance
Company Ltd**

**The Jubilee
Insurance
Company of
Kenya Ltd**

**Corporate
Insurance
Company Ltd**

**Kenya Orient
Insurance
Company Ltd**

**APA Insurance
Company Ltd**

**General
Accident
Insurance
Company (K) Ltd**

**Invesco
Assurance
Company Ltd**

**Occidental
Insurance
Company Ltd**

**First Assurance
Company Ltd**

**Kenyan Alliance
Insurance
Company Ltd**

**Concord
Insurance
Company Ltd**

**Britam General
Insurance
Co. Ltd.**

**Pacis Insurance
Co. Ltd.**

**Geminia
Insurance
Company Ltd**

**ICEA Lion
General
Insurance
Company Ltd**

**Madison
Insurance
Company (K) Ltd**



COMMERCIAL AND CORPORATE SECTOR

We also serve several local and multi-national corporations in diverse industries and spheres of operation. These include the following companies and institutions:

MOTA -ENGIL E.C.SA AFRICA
Centum Investments Co. Ltd
BAT Kenya
Eveready East Africa Ltd
CMC Motors Group Ltd
Airtel Networks Kenya Ltd
Valley Bakery Ltd
D.T. Dobie & Company Ltd
Kariki Ltd
National Cereals and Produce Board
Pyrethrum Board of Kenya Ltd
Kenya Nut Company Ltd
FMD East Africa Ltd
Menengai Oil Refineries Ltd.
Famous Brands Management Co. (PYT) Ltd.
Vipingo Development Ltd.
Haco Industries Kenya PLC.
Jamii Telecom Ltd.,
Two Rivers Development Ltd.
Fresh Produce Consortium
Fresh Produce Exporters Association of Kenya

Orascom Group
Sunbird Ltd.
Cluff Geothermal K. K
Bigot Flowers Ltd
Kiptagich Tea Estates Ltd
Haier Electrical Appliances Corp. Ltd (China)
The Gilani Group of Companies
Sonjamni Flowerfield Ltd
Spin Knit Group of Companies
Kenya Railways
St. Andrew's School - Turi
Pembroke School - Gilgil
Sian Roses Ltd
Kenya Flower Council
Fresh Produce Exporters Association of Kenya
Avocado Society of Kenya
Smart Applications International LTD
Njoro Canning Factory Ltd.
Lams Industries Ltd.
Sunbird Lodge Ltd.
Nakuru Industries Ltd.

We render services in a variety of areas including advisory services, perfection of contracts, debt collection, commercial litigation and commercial arbitration.

IT CAPABILITIES

OPERATIONAL CAPABILITY

We have a customized Law firm enterprise resource program exclusively designed for our operations database and file management. Our software is tailored to ensure efficiency and responsiveness and to monitor service delivery to our clientele.

Our IT capability has also ensured that distance from our clientele has not compromised our efficiency in service and communication. This served us well in ensuring no disruptions even during the unprecedented COVID Pandemic.

TECHNICAL CAPABILITY

We are also subscribed to Lexis Nexis one of the largest on-line legal resource bases as well as Lawafrica.com, a resource Centre that supplies us with online law reports from 1936 to date with regular updates as soon as they are published. This ensures that we are constantly kept abreast of any new developments in the common law both in England and domestically.

Globally, we are at par with the best practices in the Commonwealth committed to service levels aligned.

Our IT capability has also ensured that distance from our clientele has not compromised our efficiency in service and communication.

BILLING POLICIES

MMC has adopted flexible billing policies for the mutual convenience of our clients and the firm. Our charges broadly fall into the following departmental categories.

LITIGATION

We generally charge a disbursements reserve and 60% of our fees at the inception stage of each brief. The balance due is only charged upon conclusion of the brief or where applicable recovered from the opposing party. If preferred, Retainer Fee arrangements can also be negotiated and these are tailored to accrue benefits mainly to high volume clients.

CONVEYANCING/ COMMERCIAL

Our policy hereunder is to cost each brief in advance where scale fees are quantifiable. Hourly charge out rates can also be applied on briefs whose net value is not immediately apparent or for clients who prefer this mode of billing. In the latter event we only charge an estimated deposit retainer on commencement of each engagement.

Flexible billing policies for the mutual convenience of our clients and the firm

OUR CHAMBERS

We render services from our bases to all towns in Kenya (mainly in the Nairobi, Rift Valley, Western and the coastal counties) as required. We have so far been able to comfortably manage this through stringent diary management and leveraging technology. We also maintain a carefully selected network of associated law firms who can be utilized in emergency situations for essentially non-substantive legal services.



Our chambers are located at the following addresses:



NAKURU

1st to 3rd Floor, Seguton Building
Kenyatta Avenue
Nakuru
Direction: shorturl.at/gimy2



NAIROBI

Two Rivers Mall
South Tower, 3rd Floor
Office No. 3
Nairobi
Directions: shorturl.at/msyRW

Our Locations offer the benefit of easy accessibility and reduced costs to our clientele as well as the advantage of nationwide out- reach for service delivery.



MMC
**...growing in efficiency,
capacity and capability...**



AUDITORS

PKF LLP

C.K. Patel Building Kenyatta Avenue
P.O. Box 1236 - 20100 Nakuru GPO - Kenya

MEMBERSHIPS

MMC maintains active membership with a variety of organizations and societies with the aim of enhancing our professional development and capacity. Some of these include: -

- **The Law Society of Kenya**
(where each of our advocates maintains a current statutory license)
- **The Commonwealth Law Society**
(where we participated at the Bi-annual Commonwealth Law conferences held world-wide)
- **The Nakuru Business Association**
- **The East Africa Law Society**

PROFESSIONAL INDEMNITY

General Accident Insurance Company Limited

We are presently covered by General a ccident insurance Company Limited for liability to the extent of KShs. 50,000,000.00, which cover, is extendable on a transaction basis. policy particulars are attached.

TAX COMPLIANCE

MMC is a responsible corporate citizen and fulfills its duties as a registered tax-paying entity.

We are fully Tax compliant and our details are as follows:

PIN. number A002085849W

VAT number 0035212Z

OUR CONTACTS

Andrew Mukite Musangi

Cell: +254 722 523898 / +254 733 323898

email: Mukite@mmclaw.org

Collins Sami Situma

Cell: +254 728 859259

email: collins@mmclaw.org

Racheal Wanjugu Nderu

Cell: +254 725 694009

email: rachael.nderu@mmclaw.org

Opondo Henry Opiyo

Cell: +254 721 998545

email: hopondo@mmclaw.org

Bett Winny Jepkoech

Cell: +254 715 544454

email: winy@mmclaw.org

Castro Ondieki Momanyi

Cell: +254 702 286510

email: castro@mmclaw.org

Jairus Makora Omweri

Cell: +254 729 930162

email: jmmakora@mmclaw.org

Elsie Obiero

Cell: +254 739 015395

email: elsie@mmclaw.org



MUKITE MUSANGI & COMPANY ADVOCATES

**1st to 3rd Floor, Seguton Building
Kenyatta Avenue
Nakuru**

Direction: shorturl.at/gimy2

**Two Rivers Mall
South Tower, 3rd Floor
Office No. 3
Nairobi**

Directions: shorturl.at/msyRW